

# **Investor Presentation**

April 2025

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Forward-looking statements are not guarantees of future performance or outcomes and such statements involve known and unknown risks, uncertainties and other factors that could cause the actual results of the Company to differ materially from the results expressed or implied, including: deterioration of general conditions in the global capital markets and the economy; adverse capital and credit market conditions; inability to grow new business volumes or continue new business volumes at historic levels; risks arising from or related to acquisitions or other strategic transactions; risks related to natural and man-made disasters and catastrophes, diseases, epidemics, pandemics, malicious acts, cyberattacks, war, terrorist acts, civil unrest and climate change; effects of climate change; inaccuracies in our policyholders' evaluations or disclosures of the exposures associated with their insurance underwriting; risks related to our international operations; changes in accounting standards; failure to maintain adequate reserves; the risk of inflation; errors or other failures in models that rely on a number of estimates, assumptions, sensitivities and projections that are inherently uncertain and which may contain misjudgments and errors; a downgrade in our financial strength, credit or other ratings applicable to our business; our exposure to credit risk; competition and consolidation in the reinsurance industry; failure to attract and retain our key executives and qualified personnel; failure to collect premiums owed to us by our cedants' policyholders or intermediaries; illiquidity or fortions distribution; failure to attract and retain our key executives and qualified personnel; failure to us by our cedants' policyholders or intermediaries; illiquidity or fortions placed on a procedures to adequately identify, monitor and manage risks; changes in U.S. federal, state and other income tax, securities and insurance laws and regulations or the interpretation of such laws; our indebtedness levels; adverse outcomes of

## Important Notices & Disclaimers (2/2)

This Presentation includes certain non-GAAP financial measures. The non-GAAP measures provided herein, including "Adjusted Equity", "Core Operating Earnings", "Net Invested Assets, at Carrying Value" (abbreviated as "Core Return on Assets" in this Presentation), may not be directly comparable to similar measures used by other companies in the Company's industry, as other companies may define such measures differently. The Company believes that the non-GAAP measures included within this Presentation provide useful information to management and investors regarding certain financial and business trends relating to the Company's financial condition and results of operations. The non-GAAP measures presented herein are not measurements of financial performance under GAAP, and should not be considered as alternatives to, and should only be considered together with, the Company's financial results in accordance with GAAP. The Company does not consider these non-GAAP measures to be a substitute for, or superior to, the information provided by GAAP financial results nor are they necessarily comparable to non-GAAP measures that may be presented by other companies. For a reconciliation of such non-GAAP measures to the most comparable GAAP measure, please see the Appendix.

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## FORTITUDE RE is a global reinsurer with a diversified liability portfolio, robust capitalization and deep underwriting expertise

#### **Company Overview**

- We deliver strategic legacy and flow reinsurance solutions through underwriting and risk management discipline
- Bermuda group supervised with operations in Bermuda, the U.S. and Japan

\$6.5B

Group Total Available Capital<sup>1</sup> Supported by Sophisticated Investors





+ Other Pensions / Sovereign Wealth Funds

#### **Strong Financial Profile**

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Bermuda Operating Entities' ECR <sup>2</sup>	195%
US Operating Entity's RBC <sup>3</sup>	590%
Financial Leverage <sup>4</sup>	23%

#### Profitability<sup>7</sup>

Core Operating Earnings	\$794M
Core Return on Assets	1.1%

#### **Financial Strength Ratings**

Moodv's



Fitch

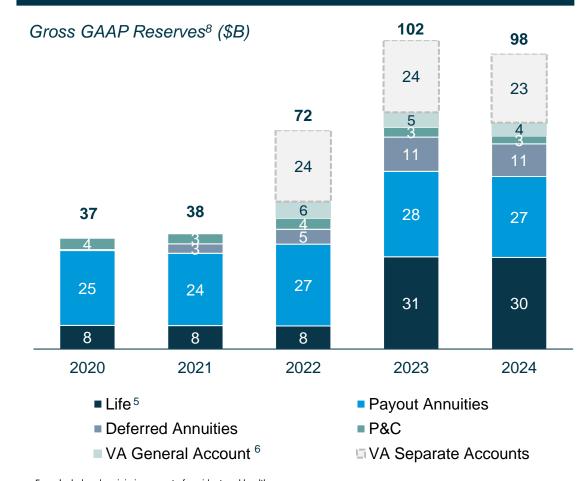


**AM Best** 



Group Total Available Capital reflects Total Available Statutory Capital at all operating entities as well as the Capital & Surplus at non-operating entities, as of September 30, 2024

#### **Reinsurance Leader with Growing, Diversified Portfolio**



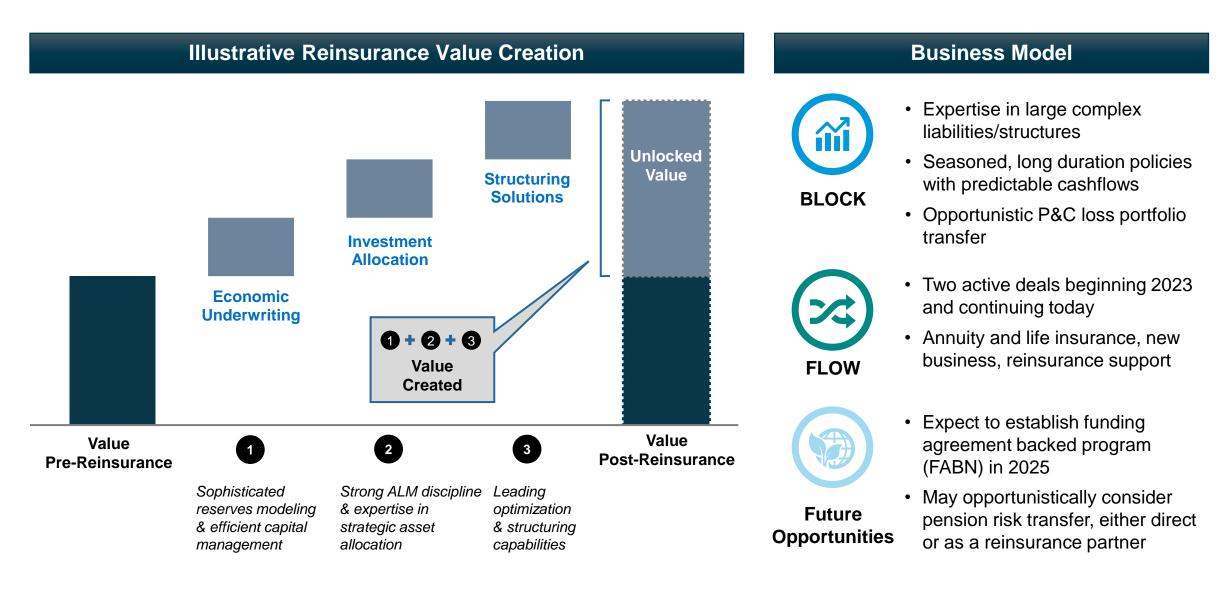
- Includes de minimis amount of accident and health
- VA is abbreviation for Variable Annuity
- Profitability metrics Core Operating Earnings and Core Return on Assets are shown and defined on P.11; as of December 31. 2024
- Gross Reserves include \$2.2B of General Account Reserves ceded back to Prudential as part of the PALAC acquisition

Consolidated BMA capital ratio across Bermuda operating entities, as of September 30, 2024

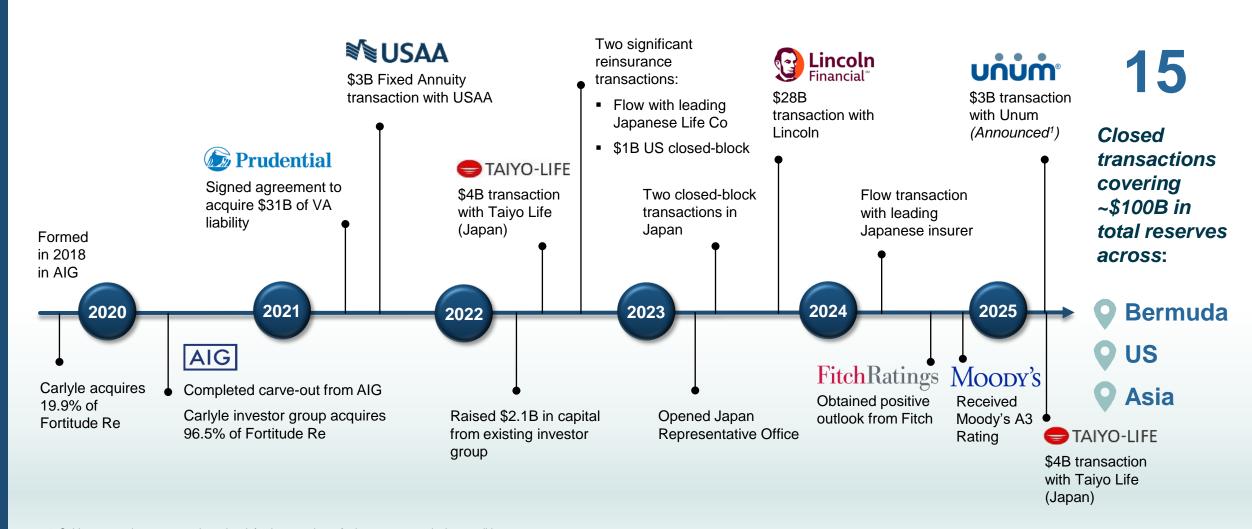
US operating entity's NAIC RBC capital ratio (CAL basis) as of December 31, 2024

As of December 31, 2024

# We utilize several levers to deliver our value proposition to clients across our block and flow businesses

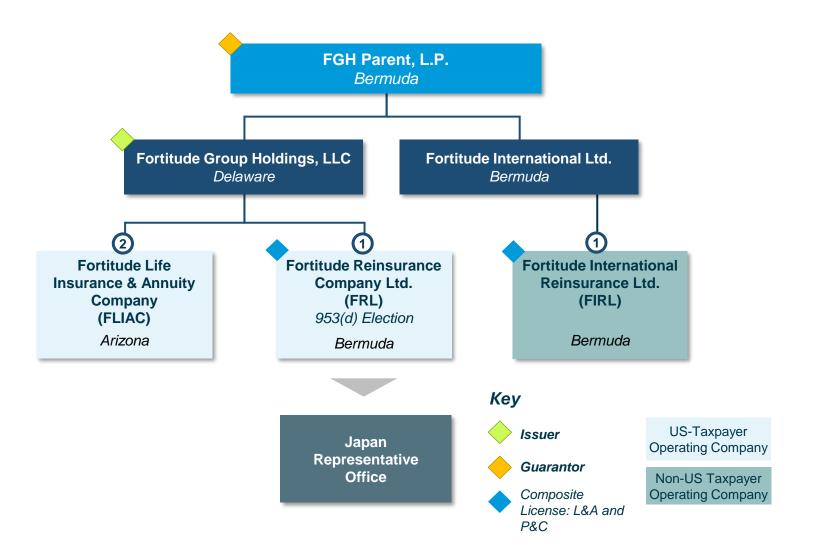


# Fortitude Re successfully executed on a growth strategy and built significant infrastructure to support continued expansion



<sup>1.</sup> Subject to regulatory approvals and satisfaction or waiver of other customary closing conditions

## Purpose-built corporate structure allows for transaction flexibility





Two Bermuda-domiciled composite reinsurers

Differing US tax elections allow for tailored structuring solutions



US life company which primarily holds variable business, but provides flexibility for other opportunities

We can underwrite liabilities in any jurisdiction and currency which provides a competitive advantage

# Highly seasoned executive team has deep industry expertise and average 20+ years of experience



Brian Schreiber
Fortitude Re Chairman & Head of
Carlyle Insurance Solutions
Industry Experience: 25+Years
Prior Experience: AIG, Bass Brothers,
Booz Allen



Alon Neches
Chief Executive Officer
Industry Experience: 20+ Years
Prior Experience:
Carlyle, AIG, Federal Reserve



Greta Hager
Chief Financial Officer
Industry Experience: 20 Years
Prior Experience: Mass Mutual, AIG,
Grant Thornton



Jeff Mauro Chief Investment Officer Industry Experience: 15+ Years Prior Experience: AIG, Macquarie



Alan Stewart
Group Treasurer
Industry Experience: 25+ Years
Prior Experience: AIG, SunAmerica,
Deloitte



Jeff Burman
General Counsel
Industry Experience: 20+ Years
Prior Experience: AIG,
Cadwalader



Sean Coyle Chief Operating Officer Industry Experience: 20 Years Prior Experience: AIG, ACE



Denise Nichols
Chief People Officer
Industry Experience: 30+ Years
Prior Experience: Voya,
Marsh McLennan



Kai Talarek Chief Growth & Optimization Officer Industry Experience: 20+ Years Prior Experience: Oliver Wyman, American Express

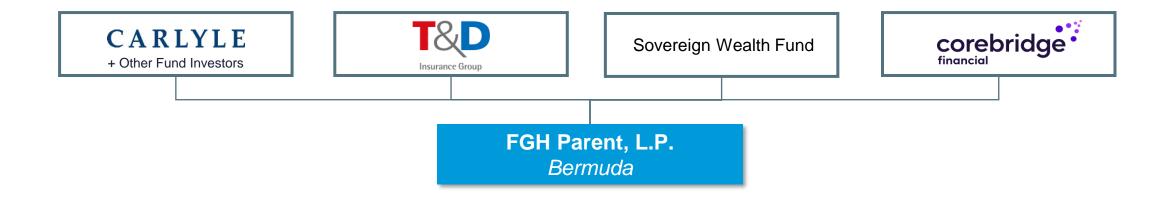


James West Chief Actuary Industry Experience: 20 Years Prior Experience: AIG, CNO



Ming Zhang
Chief Risk Officer
Industry Experience: 15+ Years
Prior Experience: AIG, MetLife,
Sirius Point, Oliver Wyman

### Fortitude Re's investors are committed and sophisticated long-term owners



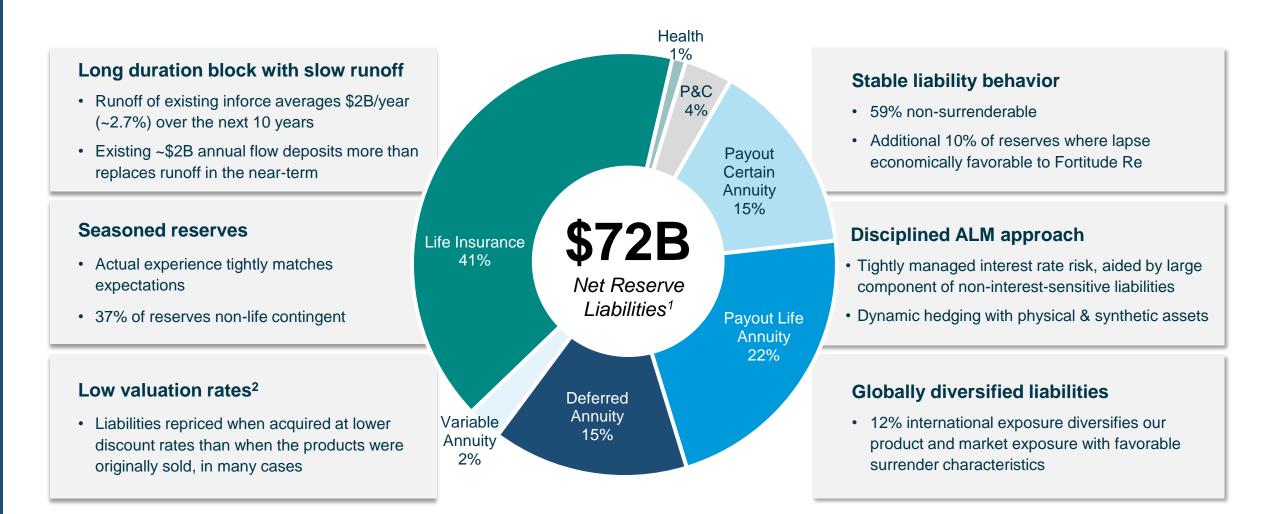
### **Benefits of Carlyle Affiliation**

- Strategic Advice: Growth strategy & implementation, investment portfolio & balance sheet optimization, capital raising & investor engagement
- Investment Content: Carlyle's insurance-focused investment capabilities and origination
- Infrastructure & Operations: Carve-out capabilities, operational & corporate function support

#### **Benefits of T&D Affiliation**

- Market Expertise: Benefit from long history and knowledge of Japan market
- Diversifying Business: Reinsurance transactions with T&D group affiliates
- Japan Network: Connecting Fortitude with key market contacts; support establishing representative office

## Our liabilities are diversified and long-duration with low liquidity risk



<sup>1.</sup> Based on net GAAP reserves as of December 31, 2024; excluding separate account liabilities and FLIAC ceded reserves.

Health includes LTC, Cancer, and Disability products. Payout Certain Annuity covers fixed payments on Structured Settlements. Payout Life Annuity includes life-contingent payments on Structured Settlements, Pension Risk Transfer, SPIAs, and Supplemental Contracts. Deferred Annuity includes MYGAs and FIAs. Life Insurance includes Whole Life, ROP Term, UL, and SGUL.

<sup>2.</sup> Under LDTI when implemented in 1Q 2025, current interest rates will be reflected in AOCI

## Strong asset growth has been complemented by sustained profitability



<sup>1.</sup> Net Invested Assets, at carrying value, is defined as total investments per US GAAP plus cash and cash equivalents less investments, cash, and cash equivalents of fully ceded business units. Average net invested assets, at carrying value, is a trailing 5 quarter average.

<sup>2.</sup> Core Operating Earnings is a measure of the Company's profitability that adjusts net income (loss) to exclude non-recurring, or non-operational items, providing a clearer view of underlying business performance. It is calculated by adjusting for changes in the fair value of funds withheld, net investment gains or losses, variable annuity product features, gains or losses on Additional Insurance Liabilities ("AIL"), foreign exchange fluctuations, long-term incentive plan expenses, goodwill impairments, alternative investment performance variance to a 12% long-term target return, actuarial experience deviations and model updates, management fees or other related expenses. All adjustments are tax effected.

<sup>3.</sup> Core Return on Assets is defined as Core Operating Earnings (numerator) divided by Average Net Invested Assets, at Carrying Value (denominator).

Note that further reconciliations of non-GAAP to GAAP metrics are provided in the Appendix.

# Sustained profitability validates our investment philosophy: robust liability selection, ALM, portfolio construction, and asset sourcing

1

# Disciplined Liability Selection & Pricing

- Focus on direct, bilateral opportunities
- Selective approach to optimize funding costs
- Experience closely aligns with expectations

Diverse pipeline spanning multiple origination channels

2

# Tight Asset-Liability Matching

- Interest rate, FX and equity risks are prudently managed through hedging and portfolio construction
- Designed to consistently mitigate downside to stay within risk appetite

Daily hedging of Rates, FX, Equity

3

# Optimized Asset Portfolio Construction

- Proprietary models drive strategic allocation to optimize return on capital
- In-house team selects portfolio targets and allocates assets

Proprietary in-house strategic asset allocation

4

# Robust Asset Sourcing

- Strategic relationship with Carlyle to source directly originated private credit
- Enhanced by a diversified, open architecture model, partnering with top asset managers

Highly scalable asset origination across illiquid credit types

# Strategic relationship with Carlyle, complemented by open architecture approach facilitates access to industry-leading asset origination

### FORTITUDE RE. Approach

Asset allocation and ALM analytics are conducted in-house independently

# Proprietary Carlyle Relationship

#### **Open Architecture Platform**

# Number of Managers by Asset Class

- Partnership with leading alternative asset manager provides access to differentiated investments tailored to optimize risk-adjusted return
- All mandates are independently allocated by Investments team and subject to rigorous review

18% AUM
Carlyle

82% AUM
Non-Carlyle

 Diversified set of asset managers ensures consistent access to attractive premium in multiple strategies

- Increasing scale enables access to competitive pricing / terms
- Combining the best of Carlyle's and other managers' capabilities yields differentiated return profiles

Public Fixed Income (Including Structured Credit)

5

**IG Private Credit** 

5

Commercial Mortgage Loans

3

**Residential Mortgages** 

2

High Yield Private Credit

3

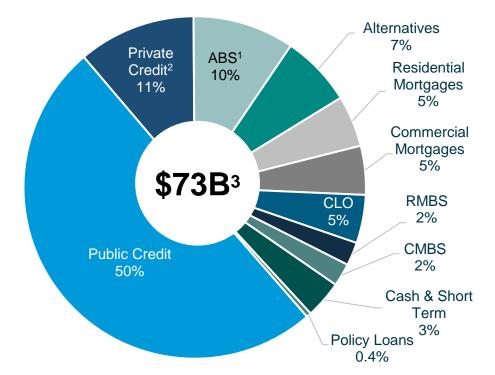
As of December 31, 2024

# Investment portfolio prioritizes spread enhancement from direct origination, illiquidity & structure over credit risk

#### **Optimized asset allocation with 93% Fixed Income**

#### Weighted Average Duration:

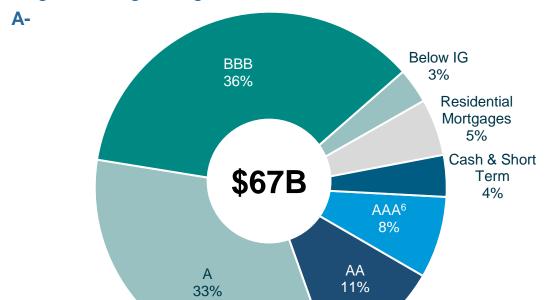
8.84 yrs



- 1. Majority of ABS is private securitized assets (9% of total assets). Total private credit is ~ 20%
- Private Credit consists of corporates, infrastructure, middle market direct lending. Structured privates are included in "ABS" category for this exhibit
- Total excludes ceded business, accrued interest, derivatives, derivative collateral, broker payables and receivables. All data as of 4Q 2024
- 4. Excludes Alternatives, Cash & Short Term

### High quality Fixed Income portfolio, 3% below IG<sup>5</sup>

#### Weighted Average Rating:



- Based on composite credit rating methodology. For strategically-purchased Pre-GFC Non-Agency RMBS, NAIC rating is used in lieu of ratings from agencies. Chart excludes Alternatives and Policy Loans. CML Ratings are mapped to S&P rating based on RBC Capital methodology (CM1 to A-, CM2 to BBB-, CM3 to BB-, etc.)
- 6. Includes \$2.1B US Government Debt

## Private Credit exposure is high quality and well diversified

#### **4Q24 Private Credit Asset Allocation**

Asset Class	Market Value (\$B)	MV/BV	% AUM	Avg Rating
Corporate	7.1	89%	9.8%	BBB+
Asset Backed Finance <sup>1</sup>	6.3	97%	8.6%	BBB+
Infrastructure	1.0	98%	1.3%	BBB
Grand Total	14.3	93%	19.7%	BBB+

- Asset backed finance portfolio is mostly investment grade and diversified across consumer and commercial collateral types
- Corporate exposure is primarily through traditional private placements
- Infrastructure debt provides diversification and has good structural protections

Includes ABS, loans, notes, and structured portions of infrastructure
 Note that all investment data excludes ceded business, accrued interest, derivatives, derivative collateral, broker payables and receivables in this presentation. All data as of 4Q 2024

## Real Estate portfolio is conservative with only 5% allocation to CML

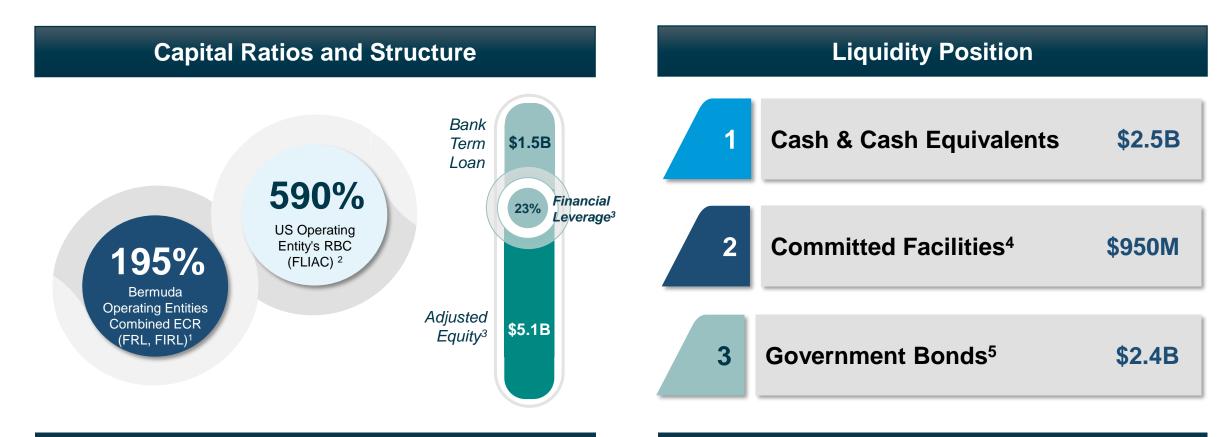
#### **4Q24 Real Estate Asset Allocation Market Value** Avg MV/BV **Asset Class** % AUM (\$B) Rating 3.5 NR Residential Mortgages 101% 4.9% Commercial Mortgages<sup>1</sup> CM<sub>2</sub> 3.4 86% 4.6% RMBS<sup>2</sup> 1.6 97% 2.2% Α **CMBS** 1.6 93% 2.2% AA-**Private Equity** 8.0 99% 1.0% NR Real Estate **REITS** 0.6 BBB+ 92% 0.8% 11.4 **Grand Total** 94% 15.7% A-

### **4Q24 CML Property Type Exposure** Industrial 18% Office Retail 28% 17% Multifamily Hotel 34% 3% 5% 28% **Overall low** Manageable office allocation to CML exposure within CML

<sup>1.</sup> CML Ratings are mapped to S&P rating based on RBC Capital methodology (CM1 to A-, CM2 to BBB-, CM3 to BB-, etc.)

<sup>2.</sup> For strategically-purchased pre-GFC Non-Agency RMBS, NAIC rating is used in lieu of ratings from agencies. Market value of RMBS excludes ceded business portion of \$111M Note that all investment data excludes ceded business, accrued interest, derivatives, derivative collateral, broker payables and receivables in this presentation. All data as of 4Q 2024

## Fortitude Re is well capitalized with significant available capital and liquidity



## Operating company capital ratios demonstrate consistent strength, well above internal and regulatory targets

- 1. Consolidated BMA capital ratio across Bermuda operating entities, as of September 30, 2024
- 2. US operating entity's NAIC RBC capital ratio (CAL basis) as of December 31, 2024
- Financial Leverage as of December 31, 2024. Defined as total book value of total debt outstanding (numerator) divided by total
  capitalization (denominator) which is equal to total debt outstanding and Adjusted Equity. See Appendix for reconciliation of
  Adjusted Equity

**4Q24 Total \$5.9B** 

- 4. Includes committed revolving credit facility and available committed repo capacity
- Excludes all Treasuries encumbered in initial margin (IM), variation margin (VM), or repo; includes bonds in trusts / Funds Withheld

## Prudent risk management is reflected in every facet of our business

# Industry-Leading Balance Sheet Diversification

- Diverse set of seasoned L&A and P&C liabilities
- Product fixed annuity, variable annuity, protection, P&C, and others
- Geography US and Asia
- Risk longevity and mortality

## Robust Liability Valuation Process

- Robust quarterly and annual valuation process that includes multiple sources of traditional and non-traditional data inputs
- Multi-year track record of favorable liability performance
- Well-developed analytics and oversight of actuarial assumptions / valuations
- Periodic independent third-party validation of key assumptions

# Strong ALM & Investment Management

- Predictable cashflows; tightly matched with high quality illiquid assets
- Use of derivatives to match long-dated cashflows
- FX hedging of non-USD business
- Full economic hedging of riders and fees in VA for equities and interest rates

# Sound Governance & Risk Management

- Regular Board oversight with approved risk framework
- Dedicated model risk and operational risk functions
- Internal Audit is integrated into control infrastructure and relied upon by external auditors for oversight

# Comprehensive risk management infrastructure and robust stress testing framework ensure resilience in all market environments



### **Risk Framework & Infrastructure**



### Strong Governance by the Board & BMA

- Economic view of risk built into strategic planning at all levels
- Comprehensive stress scenarios & analytical framework
- Established processes for review & enhancement of critical risk areas
- Firm-wide culture on training, awareness & accountability

#### **Board of Directors**

- Risk Appetite
- Stress Testing Framework
- Liquidity Management Standard
- Capital Plan
- Investment Plan

#### **BMA**

- Financial Conditions Report
- Commercial Insurer's Solvency Self Assessment (CISSA)
- On-site regulatory exams covering operational, market & insurance risk factors



### **Internal Stress Testing Framework**

#### **Credit & Alternatives**

## Insurance Risks (e.g. Biometric, Casualty)

Hedged Market Risks

(Rates, Public Equity, FX)

#### Management Approach

- High quality portfolio selected by in-house Investments team
- Targeted insurance risks re-underwritten by Fortitude
- Daily monitoring & hedging

- Illustrative Stress Testing Approach
- Credit spreads + 200 bps
- Alternatives return 22%
- Default & Downgrades similar to or worse than GFC level
- 1-in-100 stress

- Liquidity stress parameters
  - Rates +/- 200bps
  - Public Equity +/- 30%
  - FX +/- 15%

# We provide customized and innovative solutions to achieve each client's goals; our capabilities and scale allow us to focus on high-value opportunities and be competitive globally

# Strong Financial & Capital Position

Robust earnings with track record of growth; strong capital ratios and ratings

# Deep Underwriting & Operational Capabilities

Successful execution of complex transactions across geographies

### Diversified and Long-Duration Liability Portfolio

Slow runoff, low actuarial risk book with significant capital diversification benefit

# Leading ALM & Open Architecture Asset Origination

Strong investment discipline, leveraging top managers in each asset class

# Seasoned Management Backed by Sophisticated Long-Term Investors

Deep insurance expertise & patient capital for growth

## FORTITUDE RE

Global Composite Reinsurance Platform

## FORTITUDE RE.

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